



12.5 REASONS YOU MIGHT NEED A COACH

1. **You Control Less Than 75% of Your Day.** "Doing more of what doesn't work won't make it work any better." Charles Givens, Author, *Wealth Without Risk*.
2. **You have lost the passion and drive to create your own life story and make a difference.** "Enthusiasm is one of the most powerful engines of success." Ralph Waldo Emerson. "Celebrate what you want to see more of." Tom Peters, Author "In Search of Excellence."
3. **You have no time or energy to read, ponder, practice and hone your skills or define your purpose.** He who stops being better, stops being good. Oliver Cromwell, British Politician 1599-1658.
4. **You are sick and tired of being sick and tired. Mediocrity has invaded your life!** "It's time to start living the life you imagined." Henry James. "You must BE the change you wish to see in the world." Gandhi
5. **You find yourself operating as a one-man band, but slightly out of tune.** "Leaders don't create followers, they create more leaders." "Alone we can do so little. Together we can do so much." Helen Keller.
6. **You feel overwhelmed much of the time.** "The secret to my success was biting off more than I could chew, and then chewing as fast as I could." Paul "Hulk" Hogan.
7. **You lack focus and priority management in your daily endeavors.** "If you want to be happy, set a goal that commands your thoughts, liberates your energy, and inspires your hopes." Andrew Carnegie, Richest man in America, early 1900s
8. **You hesitate to delegate or you take things back.** If you don't have an assistant, you are one." Raymond Aaron, Founder, *The Monthly Mentor*.
9. **You lack a business network, sounding board and/or accountability.** "It helps to have someone else believe in you first." Jack Canfield, Author
10. **You are not making true and adequate progress towards your goals.** "Imagination is everything. It is the preview of life's coming attractions." Albert Einstein.
11. **You spend too much time in low priority mode.** "Most entrepreneurs spend less than 30% of their time focusing on their core genius and unique abilities." Jack Canfield
12. **You have not set forth goals, dreams or plans that are real and meaningful to you. You are living life by chance, rather than on "PURPOSE."** "Wonderful changes are going to happen in your life as you begin to live it on purpose." God. "The Purpose Driven Life", By Rick Warren.

12.5. You Have Forgotten how to DREAM: Whatever you can do, or dream you can *begin* it: Boldness has genius, power and magic in it. ~ Goethe